

Identifying Leadership Styles

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“Linking Citizens of Louisiana with Opportunities for Success”

Identifying Leadership Styles

Leadership Style is the manner and approach of providing direction, implementing plans and motivating people (Kurt Lewin, 1939).



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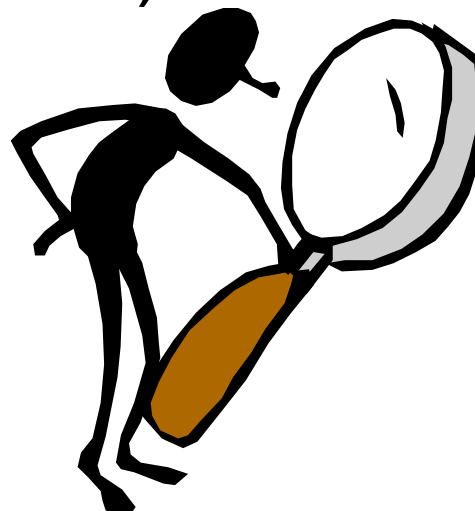
Three Major Questions for Leadership Styles

- Who am I?
- Who are you?
- Who are we together?



Who Am I?

- Interpersonal (Harmony)
- Cognitive (Analysis)
- Behavioral (Action)
- Affective (Expression)



Activity 1



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Activity 2



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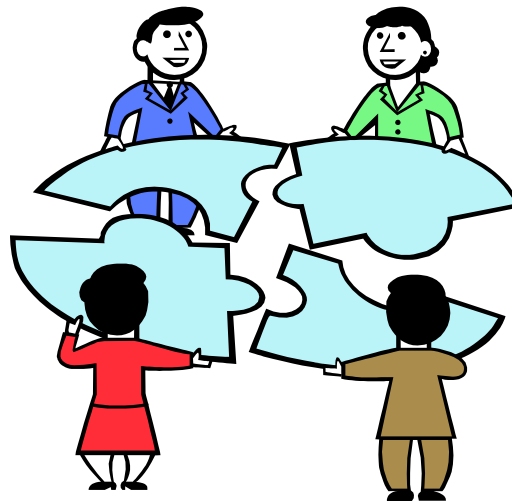
Who Are You?

- Five Steps involving in switching styles:
 - Determine the style of someone else.
 - Select the appropriate style that we should assume in responding to them.
 - Act according to the new style
 - Observe and evaluate the response
 - Reassess and repeat, if necessary.



Leader and Basic Styles

- Authoritarian or Autocratic
- Participative or Democratic
- Delegative or Free Reign



Authoritarian or Autocratic



Participative or Democratic



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Delegative or Free Reign



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Activity 3

- Assessing Someone Else's Style



Who Are We TOGETHER?

- Five Basic Leadership Styles:
 - Telling
 - Selling
 - Testing
 - Consulting
 - Joining



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Activity 4



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Leadership Styles Flexibility

- The Nature of the situation
- The needs and wants of those you leading
- The personal preferences of the leader.



Activity 5



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Summary

- Who am I?
- Who are you?
- Who are we together?



Question and Answer

Thank You!!

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